Wisconsin Council of Life Insurers

Total Lobbying Effort

Total Lobbying Expenditures

| 2013 January - June | 2013 July - December | 2014 January - June | 2014 July - December | Total |
|------------------------|-------------------------|------------------------|-------------------------|-------------|
| \$9,060.52 | \$43,421.00 | \$27,070.00 | \$8,587.00 | \$88,138.52 |

Total Hours Communicating

| 2013 January - June | 2013 July - December | 2014 January - June | 2014 July - December | Total | |
|------------------------|-------------------------|------------------------|-------------------------|-------|--|
| 3.60 | 22.00 | 23.30 | 6.70 | 55.60 | |

Total Hours Other

| 2013 | 2013 | 2014 | 2014 | Total |
|----------------|-----------------|----------------|-----------------|--------|
| January - June | July - December | January - June | July - December | |
| 8.80 | 58.60 | 48.80 | 23.70 | 139.90 |

Hours Lobbied on Each Matter

Lobbying Effort On Legislative Bills And Resolutions

| Senate | Bill | 152 |
|--------|------|-----|

| 2013 January - June | 2013 July - December | 2014 January - June | 2014 July - December | Total |
|------------------------|-------------------------|------------------------|-------------------------|-----------|
| 1.00 (6%) | 1.00 (1%) | | | 2.00 (1%) |

Senate Bill 292

| 2013 | 2013 | 2014 | 2014 | Total |
|----------------|-----------------|----------------|-----------------|-----------|
| January - June | July - December | January - June | July - December | |
| | 3.00 (4%) | | | 3.00 (2%) |

Assembly Bill 735

| 2013 January - June | 2013 July - December | 2014 January - June | 2014 July - December | Total |
|------------------------|-------------------------|------------------------|-------------------------|-----------|
| | | 5.00 (7%) | | 5.00 (3%) |

Assembly Bill 736

| 2013 | 2013 | 2014 | 2014 | Total |
|----------------|-----------------|----------------|-----------------|------------|
| January - June | July - December | January - June | July - December | |
| | | 11.00 (15%) | | 11.00 (6%) |

Senate Bill 581

| 2013 | 2013 | 2014 | 2014 | Total |
|----------------|-----------------|----------------|-----------------|-----------|
| January - June | July - December | January - June | July - December | |
| | | 4.00 (5%) | | 4.00 (2%) |

Senate Bill 582

| 2013 January - June | 2013 July - December | 2014 January - June | 2014 July - December | Total |
|------------------------|-------------------------|------------------------|-------------------------|-----------|
| | | 7.00 (10%) | | 7.00 (4%) |

| ssembly Bill 808 | | | | |
|------------------------|-------------------------|------------------------|-------------------------|-----------|
| 2013 January - June | 2013 July - December | 2014 January - June | 2014 July - December | Total |
| | | 2.00 (3%) | | 2.00 (1%) |

Lobbying Effort On Budget Bill Subjects

| alth Services: Medical Assistance and Related Programs Administration | | | | | |
|---|-------------------------|------------------------|-------------------------|-----------|--|
| 2013 January - June | 2013 July - December | 2014 January - June | 2014 July - December | Total | |
| | 8.00 (10%) | | | 8.00 (4%) | |

Lobbying Effort On Administrtive Rulemaking Proceedings

| nsurance Holding company | reporting require | ements for insure | rs and affecting sm | nall businesse |
|-----------------------------|-------------------------|------------------------|-------------------------|----------------|
| 2013 January - June | 2013 July - December | 2014 January - June | 2014 July - December | Total |
| | | | 2.00 (8%) | 2.00 (1%) |

Lobbying Effort On Topics Not Yet Assigned A Bill Or Rule Number

| egislation regulating certificates of insurance | | | | |
|---|-------------------------|------------------------|-------------------------|-------------|
| 2013 January - June | 2013 July - December | 2014 January - June | 2014 July - December | Total |
| 0.50 (4%) | | | | 0.50 (< 1%) |

| egislation relating to employer access to social media | | | | |
|--|-------------------------|------------------------|-------------------------|-----------|
| 2013 January - June | 2013 July - December | 2014 January - June | 2014 July - December | Total |
| 4.71 (38%) | 4.03 (5%) | | | 8.74 (4%) |

| egislation related to netting of qualified financial contracts. | | | | |
|---|-------------------------|------------------------|-------------------------|-------------|
| 2013 January - June | 2013 July - December | 2014 January - June | 2014 July - December | Total |
| 2.85 (23%) | 8.06 (10%) | 1.44 (2%) | 12.77 (42%) | 25.12 (13%) |

Development of legislation and rules to adopt NAIC model holding company provisions and Owned Risk Solvency Assessment

| 2013 | 2013 | 2014 | 2014 | Total |
|----------------|-----------------|----------------|-----------------|-------------|
| January - June | July - December | January - June | July - December | |
| | 32.24 (40%) | 25.24 (35%) | | 57.48 (29%) |

Development of legislation or rule related to commissions paid for the sale of long term care insurance

| 2013 January - June | 2013 July - December | 2014 January - June | 2014 July - December | Total |
|------------------------|-------------------------|------------------------|-------------------------|-------------|
| | 20.15 (25%) | 13.70 (19%) | | 33.85 (17%) |

Draft of Life Claims Settlement Statute

| Drait of Life Claims Settlement Statute | | | | | |
|---|-------------------------|------------------------|-------------------------|-------------|--|
| 2013 January - June | 2013 July - December | 2014 January - June | 2014 July - December | Total | |
| | | 0.72 (1%) | 1.22 (4%) | 1.94 (< 1%) | |

Proposals relating to reorganization of the Office of the Commissioner of Insurance

| 2013 | 2013 | 2014 | 2014 | Total |
|----------------|-----------------|----------------|-----------------|-----------|
| January - June | July - December | January - June | July - December | |
| | | | 9.42 (31%) | 9.42 (5%) |

Annuity Mortality Table

| Amulty Wortality Table | | | | | | |
|------------------------|-------------------------|------------------------|-------------------------|-------------|--|--|
| 2013 January - June | 2013 July - December | 2014 January - June | 2014 July - December | Total | | |
| | | | 1.82 (6%) | 1.82 (< 1%) | | |

Minor Efforts

(Time spent on matters each of which accounted for less than 10% of the organization's lobbying)

| 2013 January - June | 2013 July - December | 2014 January - June | 2014 July - December | Total |
|------------------------|-------------------------|------------------------|-------------------------|--------------|
| | 4 (5%) | 2 (3%) | 3 (9%) | 8.93 (4.57%) |

Other Matters

Includes time spent on:

- Gubernatorial nominations
- Matters on which the organization made no lobbying communication

| 2013 January - June | 2013 July - December | 2014 January - June | 2014 July - December | Total |
|------------------------|-------------------------|------------------------|-------------------------|--------------|
| 3.60 (29%) | | | | 3.60 (1.84%) |